

2010 PACIFIC

INTERNATIONAL MARITIME EXPOSITION

27-29 JANUARY 2010 SYDNEY CONVENTION AND EXHIBITION CENTRE, AUSTRALIA

THE COMMERCIAL MARITIME AND NAVAL DEFENCE SHOWCASE FOR THE ASIA PACIFIC



PACIFIC 2010 INTERNATIONAL MARITIME EXPOSITION

EXHIBITION REGULATIONS

PART 1

GENERAL REGULATIONS



Australian Government
Department of Innovation,
Industry, Science and Research



Australian Government
Department of Defence
Defence Materiel Organisation



Australian Government
Department of Defence
Defence Science and
Technology Organisation



Australian Government
Austrade



MARITIME AUSTRALIA
LIMITED

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A1 THE EVENT

A1.1 Location

- A1.1.1 The Event will be held at Sydney Convention and Exhibition Centre, Darling Harbour, Sydney, Australia, from 27 January to 29 January 2010 inclusive.



PACIFIC 2010

A1.2 Exhibition Programme

- A1.2.1 The primary purpose of Pacific 2010 International Maritime Exposition is to promote the development of Australia's maritime, naval and defence industry resources through the provision of an international exposition to showcase maritime, naval and related or high technology products, services and facilities.
- A1.2.2 The Exhibition Programme consists of three (3) industry-only Trade Days.
- A1.2.3 The general public (and all persons under the age of 16 years) are excluded, as the Organiser seeks to restrict entry to persons who have a serious, professional or commercial involvement or interest in maritime, naval or related defence or high-technology industries and their products, services and facilities.
- A1.2.4 Should the Organiser include a Careers and Skills program as part of the Exposition, then it is possible that persons under 16 years of age who have expressed a desire to pursue a career in the Maritime or Defence sectors, could be admitted (in controlled groups) to some sessions.
- A1.2.5 The Exhibition Programme is as follows:
- | | |
|------------------------|--------------------------|
| Wednesday 27th January | 0900 hours to 1800 hours |
| Thursday 28th January | 0900 hours to 1800 hours |
| Friday 29th January | 0900 hours to 1800 hours |

A1.3 Eligibility To Exhibit

- A1.3.1 The Exhibition is primarily intended for organisations, firms, companies and enterprises involved in maritime, naval and related defence or high technology industries from all countries of the world. Inter alia, the following types of organisations may apply to exhibit:
- Companies designing and/or manufacturing maritime or naval products, equipment and facilities;
 - Companies holding a formal agreement to manufacture, design, supply, maintain, support or sell maritime or naval products;
 - National or multi national consortia involved in the manufacture, design, supply, maintenance, support or sale of maritime or naval products;
 - Companies involved in maritime or naval operations;
 - Local, state, regional, national or multi national trade associations representing maritime or naval industries;
 - Government departments, official bodies, learned organisations, educational institutions and research establishments concerned with maritime or naval issues or subject matter;
 - Companies, consortia, associations, owners/operators or organisations involved in ports and providing port support services;
 - Companies involved in the finance, insurance, training and legal areas of the maritime industries, naval, defence and related high technology;
 - Companies, consortia, associations or organisations involved in allied defence or high technology industries;

A1.4 Presentation of Exhibits

- A1.4.1 Exhibitors must present and maintain their exhibits and their stands, as applicable, throughout the entire period of the Exhibition (i.e., from Wednesday 27th January to Friday 29th January 2010 inclusive).



- A1.4.2 Throughout the opening hours of the Exhibition, dust covers must be removed from exhibits, and all stands and must be manned.

A1.5 Prohibited Items

- A1.5.1 The following are prohibited anywhere within the Event Site
- Live ordnance (being ammunition, bombs, rockets, explosives).
 - Chemicals, flammable or dangerous substances (including noxious gases, liquids and similar items).
 - Radioactive materials.

A1.6 Prohibition on Transfer

- A1.6.1 No part of the space allocated to any Exhibitor may be assigned, sub let or shared without the prior agreement of the Organiser.

A1.7 Allocation Of Exhibition Space

- A1.7.1 The Organiser will allocate space to meet considerations of the Exhibition layout and any height restrictions. The Organiser reserves the right, should demand exceed supply, to allocate space according to availability and such considerations as the Organiser may in its absolute discretion determine.
- A1.7.2 Unless otherwise determined by the Organiser, Exhibition Halls 4 & 5 shall house both "custom" and "shell scheme" stands with a maximum height of 4 metres and Exhibition Hall 6 shall only house "shell scheme" stands with a maximum height of 3 metres.
- A1.7.3 The closing date for Exhibition Order Forms is 31st October 2009. Late applications may be accepted by the Organiser subject to space availability. Final allocation of space will not be confirmed before 30 November 2009.

A1.8 Exhibitors' Order And Payment Of Exhibition Charges

- A1.8.1 Exhibition Orders must be submitted on the Form supplied by the Organiser.
- A1.8.2 The Organiser reserves the right to refuse in whole or in part any order. Acceptance or rejection of the order in whole or in part will be notified in writing by the Organiser.
- A1.8.3 Exhibition charges shall be paid in full by 30 November 2009.
- A1.8.4 A deposit is payable by the Exhibitor as security for the Exhibitor's performance of its obligations. The deposit (equal to 50% of exhibition charges) will be invoiced on acceptance of the Exhibition Order and is payable within 30 days from the date of issue of such invoice.
- A1.8.5 The balance of exhibition charges will be payable on or before 30 November 2009.
- A1.8.6 Where Exhibition Orders are accepted after 30th November 2009, the Organiser will invoice the Exhibitor for the full amount of the exhibition charges which the Exhibitor agrees to pay forthwith upon invoice for the same.
- A1.8.7 Payment for any additional services referred to in these Regulations or any Order Forms must be made in accordance with the appropriate Regulations or the conditions stated on such Order Forms.

A1.9 Exhibition Charges

A1.9.1 Goods and Services Tax (GST)

All prices quoted are inclusive of GST

A1.9.2 Exhibition Space

(i) **Custom Stands (raw space only)**

Minimum of 36 square metres – 1m increments only

Price.....\$AUD890 per sqm

Upper Level Area (If approved on stands over 70sqm)

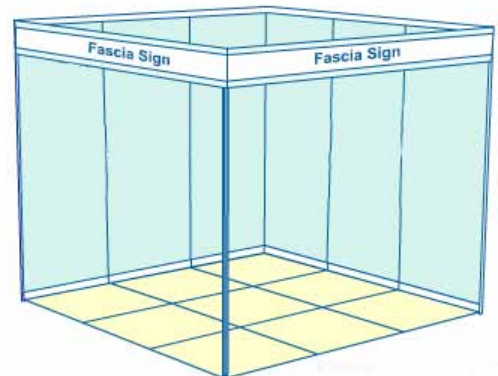
If an upper storey is required additional charges will apply for the floor area of the upper level.

Price.....\$AUD445 per sqm

(ii) **Wall Stands (compulsory shell scheme)**

Each unit 3m x 3m (9 square metres)
Inclusive of shell, carpet, 1 x 10 amp power point, 2 x spotlights and fascia with company name.
(Multiple units available)

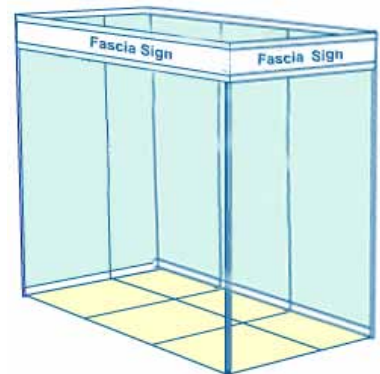
**Price.....\$AUD8,750
per 9sqm Wall Stand**



(iii) **Mini Wall Stands (compulsory shell scheme)**

Each unit 1.5m x 3m (4.5 square metres)
Inclusive of shell, carpet, 1 x 10 amp power point, 1 x spotlight and fascia with company name.
(Single Units only)
Available only to Australian companies

**Price.....\$AUD5,600
per Mini Wall Stand**



A1.9.3 Vessels

Exhibitors wishing to display vessels should contact the Organiser for further information.

A1.10 Admission, Entrance Tickets And Invitations

A1.10.1 Admission

Entry to the Exhibition Site, during the Event, is by presentation of a current and valid Exhibitor Badge or admission ticket issued by the Organiser.

A1.10.2

Before and after the Event (during the set-up and dismantlement phases), entry to the Exhibition Site for the essential staff of Exhibitors and contractors will be by way of special pass issued by the Organiser. Further Regulations, instructions or directions will be promulgated in respect of the issue of such passes. The number of such passes will be limited and strict criteria (and conditions) will apply to their issue.



- A1.10.3 With the exception of guide dogs for sight-impaired persons (or carer dogs for handicapped persons), at no time will dogs or other pets be permitted to enter the Exhibition Site. Exhibitors should advise their guests accordingly.
- A1.10.4 The Organiser reserves the right to stop and search any person, vehicle, vessel or container at, entering or departing from the Event Site at any time.
- A1.10.5 The Organiser may prohibit any person from entering the Event Site with any materials, substances, weapons, devices or other items which, in the opinion of the Organiser, have or may have the potential to cause injury, hazard, public nuisance, offence or security risk.
- A1.10.6 Bags, luggage, receptacles and personal property and effects left unattended within the Event Site may be removed by the Organiser from the Event Site without notice.
- A1.10.7 Bags, luggage, receptacles, clothing, promotional materials, exhibits, stands, vehicles, personal property and effects at, entering or departing from the Event Site may be searched for prohibited items at any time by the Organiser, its officials or security personnel.
- A1.10.8 The Organiser may in its absolute discretion:-
- refuse entry to any person, or
 - require any person to leave the Event Site.
- A1.10.9 Any person failing to comply with a direction on behalf of the Organiser to leave the Event Site or any part thereof may be physically removed by the Organiser, its officials or security personnel.
- A1.10.10 Further Conditions of entry to the Event Site or any part of it may be promulgated by the Organiser.

A1.11 Trade Session Accreditation

- A1.11.1 Strict entry criteria for Trade Visitors will apply at all Trade Sessions, which are exclusive industry-only sessions intended as serious professional and business occasions.
- A1.11.2 All visitors at the Trade Sessions must have a professional, commercial or operational involvement in maritime, naval, defence, technology, government or related fields.
- A1.11.3 All Trade Visitors will be required to complete a Trade Visitor application form. Business card, company identification, applicable association membership card or similar evidence of qualification may be required as part of the accreditation process.
- A1.11.4 All persons attending the Trade Sessions must be over 16 years of age. Persons under the age of 16 will not be admitted to the Trade Sessions, even if in possession of an Exhibitor Badge, pre-issued entry ticket or other invitation (unless as part of a pre-approved Careers & Skills component of the Event).

A1.12 Allocation of Exhibitor Badges

- A1.12.1 Each Exhibitor will be allocated Exhibitor Badges according to the extent of their participation and additional Exhibitor badges may be requested from the Organiser.

A1.13 Trade Session Entry

- A1.13.1 The Trade Sessions are:-
Wed to Fri (27 Jan - 29 Jan) - from 0900hrs to 1800hrs daily
- A1.13.2 The Organiser will extend invitations for the Trade Sessions to influential persons in Australia, the South East Asia and Pacific regions and other selected countries of the world, who have a professional, commercial or operational interest in maritime, naval, defence or related technology. Included amongst such invitees will be politicians, government



officials, military officers, officials of national and international bodies, diplomatic personnel, national and international civil associations, national and international trade associations, professional organisations and selected operatives within, and executives of, maritime, naval, defence and high technology industries.

- A1.13.3 The Organiser will also issue extensive invitations to representatives of the media from Australia and overseas to attend the Event.
- A1.13.5 Trade Session entry will be complimentary for accredited Trade Visitors.

A1.14 Transport to the Venue

A1.14.1 Public Transport

Sydney has a good public transport system of buses, trains, ferries, light rail and monorail serving the entire metropolitan area.

Monorail / Light Rail

The Monorail and Light Rail both provide a scenic link between Darling Harbour and hotels, shops, restaurants, museums and cinemas in and around the city centre.

Stations closest to the Centre are:

Light Rail:

Exhibition Station for the Exhibition Centre
Convention Station for the Convention Centre

Monorail:

Convention Station for the Exhibition Centre
Convention Station for the Convention Centre

Please refer to the Metro Monorail and Lightrail website at www.metro-monorail.com.au for further information, including timetables and maps.

Water Transport

The Darling Harbour/Luna Park/Circular Quay Rocket Express jetcat runs daily to and from Circular Quay, via the Sydney Aquarium and Luna Park. Services arrive at and depart from the wharf outside the Harbourside Shopping Centre. For further details, please contact Matilda Cruises on + 61 2 9264 7377 or visit www.matilda.com.au.

Sydney Ferries also run a service from Darling Harbour to Circular Quay. For timetable enquiries, please contact Sydney Ferries on + 61 131 500 or visit www.sydneyferries.nsw.gov.au.

Water Taxi Services can be organised 24 hours a day, if booked well in advance, to and from any accessible wharfs or waterfront locations:

+ 61 1300 138 840 or www.yellowwatertaxis.com.au - Yellow Water Taxis
+ 61 2 9555 8888 or www.watertaxis.com.au - Water Taxis Combined, Harbour Taxi Boats and Taxis Afloat

Buses & Trains

The 443 bus service runs between Darling Harbour and the city. For information regarding timetables and alternative services, visit the State Transit website at www.131500.com.au.

The closest train stations to the Centre are Town Hall and Central stations.

An airport shuttle bus service departs every thirty minutes from the Coach Bay outside the Novotel Sydney on Darling Harbour Hotel. The first service departs at 5.00am and the last service departs at 7.00pm.

For further information, please contact KST Shuttles on + 61 2 9666 9988.

A1.14.2 Car Parking

A1.14.2.1 No vehicle will be permitted to park in any area other than designated car parks.

A1.14.2.2 Operating under a separate management contract, the Centre Car Park is located below the Exhibition Centre and can accommodate up to 900 vehicles with direct access to the Darling Harbour precinct.

Designed for high turnover visitation, the Centre Car Park offers premium car park access to events at the Centre and in Darling Harbour.

Entrance/exit is via Darling Drive. Vehicular access is limited to cars and motor cycles only, as the car park has a ceiling height of 1.8 metres.

Conditions of entry are posted at the entrance to the car park, at all payment facilities and on the reverse of the car park ticket.

There are also approximately 4,000 car parking spaces surrounding the Centre, including the Entertainment Centre Car Park and Harbourside Car Park.

The Organiser and the Centre accepts no responsibility for theft of, or damage to vehicles parked in the car park, and it is in the owner's interest to remove all valuables from vehicles. Conditions of entry are posted at the entrance to the car park, at all payment facilities and on the reverse of the car park ticket.

A1.14.2.3 Rates / Payment

Rates are set on an hourly basis up to a maximum of four (4) hours, after which a full day rate is applicable. Evening rates apply. The full rate schedule can be found on the Centre's website at www.scec.com.au, under the Explore our Location section.

The Centre's Car Park accepts cash and all major credit cards, with the following payment facilities offered:

- A Central Pay Station facility is located in Section 5 of the car park.
- Automatic cash/credit card ticket machines are located in each section of the car park.
- Prepayment is available for all vehicles with a minimum four (4) hour stay at the Central Pay Station upon arrival.

A1.14.2.4 Disabled and Motorcycle Parking

Parking for the disabled is available throughout the length of the car park (north-east and south-east corners). Lift access to the Convention and Exhibition Centres is from Sections 1 and 5 of the car park.

Designated bays for 'parents with prams' and motorcycles are available along the wall adjacent to Darling Harbour.

A1.14.2.5 Alternative Parking for Contractors and Exhibitors

Early-bird parking or long-stay parking is available at the following locations:

Wilson Parking Entertainment Car Park Ph: +61 2 9264 1624

Harbourside Parking Ph: +61 2 9552 2330

Secure Parking Harris Street, Pyrmont Ph: +61 2 8912 4900



A1.15 Accommodation

- A1.15.1 Exhibitors and Contractors are advised to make their accommodation bookings as early as possible. It is expected that many hotels will require an initial deposit and may require full payment for accommodation in advance.
- A1.15.2 Reference should be made to the directory of Official Suppliers and Services for the contact details of the Official Travel and Accommodation Supplier - The Lido Group, appointed by the Organiser to assist exhibitors and trade visitors. Refer also to Form 6 - Travel & Accommodation.

A1.16 Official Programme/Trade Directory

- A1.16.1 The Organiser will publish for complimentary distribution prior to and during the Trade Days at the Exhibition, a Trade Directory of companies and organisations maintaining displays at the Exhibition.
- A1.16.2 Each Exhibitor is entitled to a free entry in the Trade Directory, briefly describing their activities, together with details of company name, address, executives' names, etc.
- A1.16.3 To obtain their free entry in the Trade Directory, Exhibitors must return to the Organiser the appropriate form by the date stated on the form.
- A1.16.4 Exhibitors are also invited to advertise in the Trade Directory.
- A1.16.5 Each Exhibitor will be entitled to a complimentary copy of the Trade Directory.
- A1.16.6 Exhibitors wishing to advertise in the Trade Directory for the Event should contact

Business Communications Group (Busicom)

Ms Mimi Mekdarasouk

PO Box 250

Mawson ACT 2607

Ph: +61 2 6280 5876

Fax: +61 2 6280 7507

Email: pac2010directory@busicom.com.au

A2 ADMINISTRATION, COMPLIANCE AND EXHIBITOR OBLIGATIONS

A2.1 Control Of Aspects Of The Event

- A2.1.1 The control of all aspects of the Event is vested in the Organiser, whose decisions shall be final and binding on all Exhibitors, Contractors, Suppliers and Participants.
- A2.1.2 The Organiser reserves the right, in its absolute discretion, to make any alterations that may be considered by it to be necessary to the nature, method of construction, layout, floor plan, location, position or size of the Exhibition, Exhibition Halls or Exhibition stands or to make other variations it considers necessary in connection with the Exhibition. No objection, claim for compensation or application for refund by Contractors, Suppliers and/or Exhibitors will be permitted or accepted by the Organiser as a result of any such alterations or variations.

A2.2 Application Of Regulations

- A2.2.1 These General Regulations apply to all Exhibitors at the Event.
- A2.2.2 Exhibitors agree to abide by the Regulations now or hereafter promulgated by the Organiser.
- A2.2.3 Exhibitors will comply with (and will ensure their Contractors comply with) the Contractors Regulations (and all amendments thereto) now or hereafter promulgated by the Organiser.
- A2.2.4 The Organiser shall in its absolute discretion have the right without appeal to resolve any dispute in relation to the Event arising from any cause not the subject of an express provision of these Regulations.
- A2.2.5 Any dispute as to the effect of these Regulations (other than a dispute pursuant to the immediately preceding paragraph hereof) shall be subject to interpretation pursuant to the laws of the State of New South Wales, Australia, and the laws of the Commonwealth of Australia applying therein and by reference to these and any other Regulations (and any amendments thereof) as the Organiser may promulgate, and the Courts of the State of New South Wales and the Commonwealth of Australia (sitting in the State of New South Wales) shall have absolute jurisdiction in respect thereof.
- A2.2.6 The Organiser may in its absolute discretion amend or rescind these Regulations or make and declare further, additional or supplementary regulations. Such amendments (and such further, supplementary and additional regulations) will be binding on Exhibitors, their Contractors and their respective Personnel.
- A2.2.7 Exhibitors agree to indemnify the Organiser, its Related Bodies Corporate and their respective members, officials, servants and agents against any loss or damage which may be sustained by any of them as a result of any non-compliance with such Regulations by Exhibitors, their employees, servants or agents, or by Exhibitor's contractors, their employees, servants or agents.

A2.3 Compliance With Statutory, Safety And Industrial Requirements

A2.3.1 Compliance

- A2.3.1.1 Exhibitors, their Contractors and their respective Personnel must comply with all Australian Commonwealth, State and Local Government requirements and regulations and all other legal obligations applicable to their participation in the Event.
- A2.3.1.2 Any person undertaking activities contrary to these Regulations may be asked to stop immediately and at the discretion of the Organiser directed to leave the Event Site.

A2.3.2 **Contractor Conduct Management**

A2.3.2.1 The Organiser has adopted a procedure in managing contractor conduct developed by the Centre.

The Contractor Conduct Management Procedure applies to all event contractors and production companies.

The aim of this procedure is to ensure there is a formal process in place to manage reckless conduct and unacceptable behaviour by external parties performing work within the Centre.

A2.3.2.2 The procedure will allow the Organiser and the Centre to manage Contractor conduct for the Event. Where a Contractor has demonstrated reckless conduct (eg, speeding in a forklift) or unacceptable behaviour (eg, jumping a security fence), the Organiser and/or the Centre may issue the Contractor with an 'Improvement Notice' or an 'Exclusion Notice', depending on the severity of the incident and/or the number of previous warnings or Notices.

A2.3.2.3 Notice Definitions

Improvement Notice:

An Improvement Notice is a formal caution which advises the Contractor of the reckless conduct or unacceptable behaviour and warns that, if continued, will lead to exclusion from the work site.

Exclusion Notice:

An Exclusion Notice means the exclusion of the person from the work area for a specified time period. An Exclusion Notice may also restrict future entry onto the premises for any reason.

A2.3.2.4 When an informal warning or an Improvement Notice is issued, the Contractor shall be informed of the potential consequences if the reckless conduct or unacceptable behaviour continues.

A2.3.2.5 The Organiser will inform the Contractor's employer regarding an issue with an individual Contractor, thereby allowing them to address the issue prior to a notice being issued. The Organiser expects that the Contractor's employer will address conduct issues with their Contractors, and take actions appropriate to the nature of the incident.

A2.3.2.6 Where a Contractor company has had three separate Exclusion Notices issued to their staff, the company itself may also be excluded from working at the venue. If a company is at risk of being excluded from the venue, the Organiser will seek a meeting with company representatives to discuss the consequences and potential actions to manage their staff on site to prevent exclusion being the result.

A2.3.3 **Employment of Labour**

A2.3.3.1 Exhibitors will comply with (and will ensure that their Subcontractors comply with) all applicable minimum terms and conditions of employment prescribed by Australian and New South Wales laws in respect of work performed by their employees at the Exposition Site.

A2.3.3.2 Exhibitors warrant that all of their employees and the employees of their Subcontractors working at the Event or at the Event Site will at all times be covered by applicable Workers' Compensation Insurance and agree that they and their Subcontractors will carry all Work Cover, Workers' Compensation and other Employers Liability insurance required by the laws of New South Wales or the Commonwealth of Australia and will, if required by the Organiser,

provide to the Organiser written evidence of current insurance cover in relation to Work Cover, Workers Compensation and Employers Liability.

A2.3.4 **Immigration and Visa Requirements**

- A2.3.4.1 Exhibitors must ensure that all Personnel entering Australia comply with Australian laws and requirements relating to Immigration and Visas.
- A2.3.4.2 Exhibitors should ensure their Contractors' personnel entering Australia from overseas to undertake stand building or other work for Exhibitors obtain entry visas which enable such Personnel to work in Australia.
- A2.3.4.3 Exhibitors should note that tourist/visitor visas do not permit the holder to work in Australia.
- A2.3.4.4 Application for a short stay business visa can be made at the Australian Embassy or High Commission in the country of origin. (Applicants should allow sufficient time for visas to be processed.)
- A2.3.4.5 Information on visiting Australia can be obtained by visiting www.immi.gov.au

A2.3.5 **Foreign Labour**

- A2.3.5.1 All companies working on the event (including Overseas Companies) must have relevant insurance and must use appropriate equipment and safe work practices.
- A2.3.5.2 Inspectors from the WorkCover Authority have the power to confiscate equipment and stop work on events, if they identify breaches of the OHS or Workers Compensation legislation.
- A2.3.5.3 Any non-Australian companies and contractors, involved in the on-site operation of the event or constructing stands, must ensure that they take out a workers compensation insurance policy that meets the statutory requirements of the Workers Compensation Act (NSW) 1987.
Note: any workers compensation policy with a non-Australian insurer may not meet the requirements under this legislation.
- A2.3.5.4 The Organiser STRONGLY SUGGESTS that any foreign company involved in the erection/building of stands or other structures purchase or hire their tools and equipment in Australia.
It is common for tools and equipment (eg, scaffold, ladders and electrical tools) brought in from other countries to be non-compliant with the minimum safety standards in Australia.

A2.3.6 **Environmental Protection and Management**

- A2.3.6.1 All Exhibitors, Contractors and Participants must comply with all statutory and regulatory requirements in relation to environmental protection and all environmental management procedures and instructions as issued by the Organiser or the Centre Management.
- A2.3.6.2 Without limiting the generality of the foregoing, Exhibitors will comply (and will ensure their Contractors and Agents comply) with the Environmental Management Plans for the Event and The Centre, all statutory and regulatory requirements, provisions and policies, all relevant International Agreements and Conventions, and all instructions, directions and regulations which may be issued by the Organiser, by the Centre Management or by any other duly authorised official in relation to environmental management and protection.

A2.4 Cooperation With The Organiser, Other Exhibitors, Contractors And Participants

- A2.4.1 Exhibitors and their Contractors will co-operate with the Organiser, other Exhibitors, other Contractors, Suppliers and Participants to permit the orderly progress and co-ordination of the Event.
- A2.4.2 Exhibitors will ensure their Subcontractors and their respective Personnel attend upon and co-ordinate their work in co-operation with the Organiser and the Organiser's other Contractors and Suppliers.
- A2.4.3 The Organiser shall be entitled conclusively and finally, to resolve any difference, disagreement or dispute between Exhibitors, Contractors or Suppliers when:-
- the difference, disagreement or dispute is in connection with the Event; or
 - the difference, disagreement or dispute, in the reasonable opinion of the Organiser, might interfere with or impede the successful staging, conduct or management of the Event.
- A2.4.4 Exhibitors will comply with, and ensure their Subcontractors and their respective Personnel comply with, all directions and instructions issued by or on behalf of the Organiser.

A2.5 Liabilities And Insurance Requirements

A2.5.1 *Liabilities and Indemnities*

A2.5.1.1 To the extent permitted by law: -

- a) Exhibitors, their contractors and their respective Personnel participate in Pacific 2010 at their own risk;
- b) Neither the Organiser, its Related Bodies Corporate or their respective Personnel will be under any liability (vicarious, fiduciary or otherwise) to the Exhibitor, its contractors or their respective Personnel in respect of any direct or indirect damage, injury to property or person, howsoever caused, arising from acts or omissions of any person, corporation or entity other than acts and omissions directly and personally committed by the Organiser, its Related Bodies Corporate or their respective Personnel.

A2.5.1.2 To the extent permitted by law:-

No liability will be incurred or accepted by the Organiser, its Related Bodies Corporate or their respective Personnel to Exhibitors, their contractors or their respective Personnel (and the Organiser, its Related Bodies Corporate and their respective Personnel will be released from all liability to Exhibitors, their contractors and their respective Personnel) in respect of direct or indirect damage, loss or injury to person or property, howsoever caused, arising from:-

- a) acts or omissions of any person, corporation or entity other than acts or omissions directly and personally committed by the Organiser, its Related Bodies Corporate or their respective Personnel,
- b) theft, malicious damage, terrorism or other unlawful acts,
- c) fire, storm, tempest, wind, flood or other weather-related occurrence,
- d) acts or omissions by visitors, patrons, attendees, invitees, Exhibitors, contractors, suppliers, licensees, performers or other Participants involved with, in or at Pacific 2010, or
- e) acts or omissions of trespassers upon the venue for Pacific 2010 or any part or element thereof;

The Exhibitor will discharge and release the Organiser, the Organiser's Related Bodies Corporate and their respective Personnel against and from all claims for such direct or indirect damage, loss or injury to property (including the Exhibitor's own and that of third parties) or persons; and

Except where the damage, loss or injury to property or person is:-

- a) directly caused by unlawful or negligent act or omission directly and personally committed by the Organiser, the Organiser's Related Bodies Corporate or their respective Personnel, or
- b) a direct consequence of a breach by the Organiser of the General Conditions of Exhibition,

the Exhibitor will indemnify, release and hold harmless the Organiser, the Organiser's Related Bodies Corporate and their respective Personnel against and from all claims for direct or indirect damage, loss or injury to property (including the Exhibitor's own and that of third parties) or persons, howsoever and by whomsoever caused, arising out of or related to the participation by the Exhibitor, its contractors or their respective Personnel in or at Pacific 2010.

A2.5.1.3 No liability will be accepted by the Organiser, its Related Bodies Corporate or their respective Personnel for loss or damage to any exhibit, equipment or other property of Exhibitors, their contractors or their respective Personnel at any time. (It is recommended that Exhibitors insure their exhibits or other equipment against such loss or damage, including risk of theft, fire, storm, flood and tempest).

A2.5.1.4 The Exhibitor will indemnify and hold harmless the Organiser, the Organiser's Related Bodies Corporate and their respective Personnel against and from all direct or indirect damage, loss or injury to property (including the Exhibitor's own and that of third parties) or persons (and all claims in relation to such damage, loss or injury) caused by the Exhibitor, its contractors or their respective Personnel or, without limiting the generality of the foregoing, caused by or arising from:-

- a) non-compliance by the Exhibitor, its contractors or their respective Personnel with the provisions of any Exhibition Regulations promulgated by the Organiser in respect of Pacific 2010, or
- b) any negligent or wrongful act or omission of the Exhibitor, its contractors or their respective Personnel.

A2.6 Exhibitors Insurance

A2.6.1 Exhibitors must obtain or provide insurance protection for all third party risks and ensure that the Organiser, its Related Bodies Corporate and their respective Personnel are named as insured's in the insurance policy covering the Exhibitor's participation in Pacific 2010.

The minimum insurance protection which Exhibitors are required to obtain or provide in respect of their participation in Pacific 2010 is to be whichever is the higher of:

- i. the existing third party insurance of the Exhibitor; or
- ii. an amount not less than Ten million Australian dollars (A\$10,000,000) for any one accident or occurrence.

A2.6.2 Exhibitors and their contractors must carry all relevant Workcover, Workers Compensation and Employers Liability Insurance, as well as all Liability Insurance required by applicable employment awards or by the laws of the State of New South Wales or the

Commonwealth of Australia.

- A2.6.3 Exhibitors are advised to insure their exhibits, equipment and furnishings against loss or damage including risk of fire, storm and tempest, flood, explosion, theft or damage (accidental and malicious).

A2.7 Withdrawal, Cancellation And Change of Dates

A2.7.1 *Withdrawal by Exhibitors*

- A2.7.1.1 In the event of an Exhibitor's withdrawal from the Event, all payments made by the Exhibitor shall be forfeited and, although the Organiser may, in response to written notification of withdrawal, endeavour to rebook any exhibition space booked by the Exhibitors, such re-booking will not entitle the Exhibitor to a refund of payment made or a release from any sums for which the Exhibitor has become liable.

A2.7.2 *Cancellation*

- A2.7.2.1 In the event of cancellation of the Event or any part thereof for any reason whatsoever, the Organiser shall not be under any liability whatsoever for any expenditure, loss or liability incurred by Exhibitors and shall be entitled to retain all sums paid by Exhibitors, or such part thereof as the Organiser in its absolute discretion considers necessary, to cover expenses incurred with the Event.

A2.7.3 *Postponement*

- A2.7.3.1 In the event of postponement of the Event for any reason whatsoever, the Organiser shall not be under any liability whatsoever in respect of any expenditure, loss or liability incurred by Exhibitors and shall be entitled to retain all sums paid by Exhibitors on account of their participation in the Event on the occasion to which it is postponed.

A2.7.4 *Change of Dates*

- A2.7.4.1 In the event of a change of dates of the Exposition for any reason whatsoever, the Organiser shall not be under any liability whatsoever in respect of any expenditure, loss or liability incurred by Exhibitors and the Organiser shall be entitled to retain all sums paid by Exhibitors and shall be entitled to recover from Exhibitors all sums remaining unpaid by Exhibitors to the Organiser.

A2.7.5 *Insolvency*

- A2.7.5.1 If an order form is received from any person or organisation whose affairs are, for any reason, placed in the hands of a receiver, or if that person or organisation otherwise is put into bankruptcy or liquidation, defaults under a mortgage or charge, is unable to pay his/its debts as they fall due or in any other way becomes insolvent, then, the Organiser may in its absolute discretion consider in any such case that the Exhibitor has withdrawn from the Exhibition and all payments made to the Organiser shall be forfeited.

A2.8 Customs And Excise

A2.8.1 *Customs*

- A2.8.1.1 No Customs and Excise facilities will be available at the Exhibition site. For assistance with Customs and Excise requirements, Exhibitors are referred to the Official Logistics Provider.

A2.8.2 *Imports*

- A2.8.2.1 Prior approval by the Australian Customs Service is required for the importation of any full size model of weaponry or ordnance. Prior approval by

the Australian Customs Service may also be required for smaller than full-size or scale models of weaponry or ordnance. Import Permits must be obtained prior to shipment arriving in Australia and should be sought as soon as possible.

A2.8.3 **Export / Re-export**

A2.8.3.1 Under the Customs (Prohibited Exports) Regulations 1958, in particular regulation 13E, all exports of military or dual-use goods are prohibited unless the Minister for Defence (or his authorised officer) authorises the export upon application. This includes the re-export / export of any temporary imports for the purpose of exhibitions - a carnet is not acceptable for the export of controlled goods. Goods that are controlled for export are listed in the Defence and Strategic Goods List (DSGL).

The Department of Defence administers this regulation and also provides the licensing service for exporters. In essence, exhibitors importing controlled goods and technology for the exhibition are required to seek an export license from the Defence Trade Control & Compliance Directorate of the Department of Defence to take the controlled goods and technology items out of the country. It takes about 15 working days for a simple application to be processed and issued.

The freight forwarder can apply on behalf of the exhibitor.

A2.8.4 For more detail on the procedures and rules regarding Weapons Permits and Importing and Re-Exporting "weapons" Contact the Organiser and ask for a copy of the Weapons Guidelines brochure. It can also be downloaded from the Downloads section of the PACIFIC 2010 International Maritime Exposition website.

A2.8.5 Further information, as well as application forms and the Australian export control list (DSGL), are available on the Department of Defence website at <http://www.defence.gov.au/strategy/deco/default.htm>

A2.8.6 For assistance, contact should be made with the Official Logistics Provider (Schenker Australia Pty Ltd – Refer to Section A4.3 – Directory of Official Contractors and Service Providers) as soon as possible.

A2.9 **Prohibited Weapons Permit**

A2.9.1 In accordance with the Weapons Prohibition Regulation 1999 and the Firearms Act 1996, Weapons Prohibition Act 1998 and Australian Customs Act, exhibitors displaying prohibited weapons at Pacific 2010 may be required to hold an Arms Fair Participant Permit.

A2.9.2 All weapons, munitions, rockets, mines, explosives and similar equipment - including inert replicas of these goods are, under the Customs Act, both prohibited imports and prohibited exports requiring a Federal Import and Export Permit.

A2.9.3 These Permits can be arranged through the Official Freight Forwarder and On-site Handler.

A2.9.4 In addition, an exhibitor wishing to exhibit any of the forgoing must apply for a Prohibited Weapons permit from the NSW Police. Please note that this permit should be applied for at least 28 days prior to the commencement of the exhibition.

This permit can be obtained from:

NSW Police Firearms Registry
 Locked Bag No. 1
 MURWILLUMBAH NSW 2484
 AUSTRALIA
 Phone: +61 2 6670 8590
 Fax: +61 2 6670 8558

- A2.9.5 The permit holder must exercise and maintain close supervision over any prohibited weapon to which the permit relates and anything designed to be fired or otherwise propelled from any such weapon, where applicable.
- A2.9.6 The permit holder must ensure that all prohibited weapons are contained in a locked display case or are secured to a display table or base in such a manner as would reasonably prevent their removal otherwise than by persons authorised to remove them.
- A2.9.7 The Organiser, as holder of a Prohibited Weapons Commissioners permit, will ensure that security requirements pertaining to the premises are met in accordance with the regulations. In addition, the Organiser will ensure that sufficient licensed security guards are provided to ensure the security of any prohibited weapons retained at the exhibition after hours.

A2.10 Catering

- A2.10.1 The Sydney Convention and Exhibition Centre's food and beverage policy states that the Centre has sole rights for the sale and distribution of any article of food or drink for consumption on site. These rights represent a material commercial value and any item distributed by an exhibitor (irrespective of outside sponsorship agreements) must be approved by the Centre in writing. All catering (food and beverage) at the Exhibitors stand must be arranged through Centre Management. Self-catering by Exhibitors will NOT be permitted and no catering contractor, other than those appointed by the Centre Management, may be employed.
- A2.10.2 **Event Catering**
The Centre operates under the Food Safety Act 2000 and complies with legislative standards under HACCP (Health Analysis Critical Control Points). These regulations apply in relation to all food and beverage storage and distribution. Exhibitors must comply and adhere to these standards.
- A2.10.3 **Responsible Service of Alcohol**
New laws regarding the Responsible Service of Alcohol (RSA) came into effect on 1 July 2004 in NSW.
These laws dictate that RSA certification is required for all persons involved in the sale, supply or service of liquor in licensed venues, such as the Centre. Only approved NSW RSA training will be recognised.
- A2.10.4 **On-Stand Catering & Hospitality**
Where the Centre provides alcohol for exhibitors to entertain delegates, clients and other customers, it is now mandatory that all liquor supplied to Exhibition Stands is served by Centre staff with NSW RSA certification. This is a user-pay service with the provision of NSW RSA certified labour fully rechargeable. Alternatively, exhibitors wanting to serve alcohol on their stand must be NSW RSA certified. Copies of certificates for such persons must be supplied to the Centre prior to the commencement of the event.
The Centre can assist exhibitors with any requirements for hospitality within an exhibition. The opportunity for exhibitors to entertain key clients can be discussed with the Centre Management. (Refer to A2.10.8 or Section A4.3 Directory of Official Suppliers And Services)
All food and beverage requirements for exhibitors must be confirmed with the Centre Management no later than two weeks prior to the event.
Final numbers must be provided to the Centre Management by 10:00am, 3 working days prior to the start of the event. Order cancellations must be provided by 10:00am, 3 working days prior to the start of the event; otherwise full charges will apply.

The Centre may mail or phone exhibitors prior to the event to ascertain any on-stand requirements, which will enable exhibitors to maximise any hospitality opportunities at the exhibition.

A2.10.5 *Exhibitor On-Stand Catering Regulations*

No exhibitor or person shall distribute, sell or give away any item of food or drink not supplied by the Centre to the public or trade exhibition visitors, without the express written consent of the Centre.

Any exhibitor wishing to serve alcohol as on-stand hospitality must enter an "agency agreement" with the Centre to ensure the Liquor Act is not contravened. Copies of the agreement are provided when alcohol is ordered.

The Centre reserves the right to remove any unauthorised food and beverage.

A2.10.6 *Sale of Food and Beverage On-Stand*

No food or alcoholic beverage can be sold on stands.

A2.10.7 *Cooking of Food on Stand*

The cooking of food on stands is prohibited except with the prior consent of BOTH the Organiser and the Centre Management

A2.10.8 *Centre Management Catering contact details:*

Ms Erin McKnight
On Stand Functions Coordinator
Sydney Convention and Exhibition Centre
Ph: +61 2 9282 5123
Fax: +61 2 9288 6432
Email: EMcKnight@scec.com.au

A2.11 Cafés

A2.11.1 The Café in Hall 5 will be operated by The Centre to service the food and beverage needs of Exhibitors and trade visitors during operational hours of Pacific 2010 and limited hours on the last move in day. The Café area in Hall 5 may not be used and the Café area of Hall 3 will only be used to service the luncheons for Conference Delegates.

A2.11.2 Exhibitors, Contractors and/or Suppliers can open accounts for the Café in Hall 5 and Centre Café at the Exhibitors Services Desk.

A2.12 Automatic Teller Machine

A2.12.1 There is an Automatic Teller Machine (ATM) located in Foyer 3.

A2.13 Merchandising

A2.13.1 An Official Merchandising Contractor will be appointed by the Organiser to manage and co-ordinate the sale of event-specific merchandise before, during and after Pacific 2010.

A2.13.2 To maintain the dignity and standard of the Exhibition and to minimise nuisance and inconvenience to other Exhibitors and visitors to the Exhibition, the sale of merchandise by Exhibitors within the Exhibition pavilions is discouraged. However, subject to paragraph A2.13.6 the sale of non-event-specific merchandise by Exhibitors may be permitted upon approval by the Organiser.

A2.13.3 Except as provided in paragraph A2.14.6, the sale of merchandise by Exhibitors will, as a general rule, be prohibited, but the display of merchandise, without sale, where an integral part of an exhibit, may be permitted on application to, and at the discretion of, the Organiser.

A2.13.4 The sale of event-specific merchandise is prohibited absolutely except through the Official



Merchandising Contractor appointed by the Organiser.

A2.13.5 "Event-specific merchandise" shall mean those products which bear the emblem or logo (or any element or component of any such emblem or logo) of the Event (or any of its constituent elements) or the words "Pacific 2010 International Maritime Exposition", "Pacific 2010" or "Pacific" (or any combination of such words respectively) or which, in any other way, may identify with, or relate to, the Event or to any of its constituent elements (by words, graphics or otherwise).

A2.13.6 Non Event Specific Merchandise

For the guidance of Exhibitors, and without abrogating the discretion of the Organiser in this regard, the sale of non-event-specific merchandise by Exhibitors may be permitted, at the absolute discretion of the Organiser, where there is no conflict with the Official Merchandiser and where the Organiser is satisfied that the dignity and standard of the Exhibition will not be prejudiced thereby and nuisance or inconvenience not caused to other Exhibitors and visitors to the Exhibition.



A3 DEFINITION OF TERMS AND INTERPRETATION

A3.1 Pacific 2010 International Maritime Exposition

A3.1.1 The Pacific 2010 International Maritime Exposition is presented by Maritime Australia Limited (ABN 31 091 148 837).

A3.2 Maritime Australia Limited

A3.2.1 Maritime Australia Limited is a company limited by guarantee, incorporated in New South Wales (ABN 31 091 148 837).

A3.3 Centre Management

A3.3.1 This term shall mean the managers of the Sydney Convention and Exhibition Centre ("The Centre").

A3.4 Contractor

A3.4.1 This term shall include any organisation, firm, company or person employed either by the Organiser or Exhibitors to perform work on their behalf in connection with the Exhibition and shall include all employees, servants or agents of such organisations, firms, companies or persons.

A3.5 Contractor Regulations

A3.5.1 This term shall mean all regulations, requirements, instructions, orders and procedures laid down by the Organiser as being applicable to Contractors and Suppliers and any additions or amendments thereto as may be deemed appropriate by the Organiser in their absolute discretion.

A3.6 Event

A3.6.1 This term shall mean the Pacific 2010 International Maritime Exposition.

A3.7 Event Site

A3.7.1 This term shall mean those areas of the Sydney Convention and Exhibition Centre, Darling Harbour, Sydney, Australia, and adjacent or other lands or premises utilised by or made available to the Organiser for the purposes of the Event.

A3.8 Exhibition

A3.8.1 This term shall mean the international trade exhibition conducted by the Organiser as part of the Event.

A3.9 Exhibition Site

A3.9.1 This term shall mean those areas of the Event Site allocated by the Organiser to the conduct of the Exhibition and any other area within the Event Site expressly deemed by the Organiser to be part of the Exhibition Site.

A3.10 Exhibitor

A3.10.1 This term shall mean any organisation, firm, association, business, partnership, trust, company or person presenting displays or exhibiting at the Event.

A3.11 GST

A3.11.1 This term shall mean the Goods and Services Tax as imposed by the GST Law.

A3.12 GST Law

A3.12.1 This and other terms used in these Exhibition Regulations which are defined in the A New Tax System (Goods and Services Tax) Act 1999 (Cth) have the meanings provided by that Act, except that GST Law includes any applicable rulings issued by the Commissioner of Taxation. A reference to any party in the context of a reference to GST or a GST Law in



these Regulations includes a reference to the representative member of any GST group to which that party belongs.

A3.13 Obvious Work

A3.13.1 This term shall mean all items of work and services and ancillary goods, services and equipment which in the opinion of the Organiser are reasonable and obviously necessary for the satisfactory completion of the project.

A3.14 Official Catering Contractor

A3.14.1 This term refers to the Official Catering Contractor (or Contractors) appointed by the Centre Management to provide catering services or to supply, manage and co ordinate catering facilities at the Event and shall include all sub contractors, employees, servants and agents of the Official Catering Contractor (or Contractors).

A3.15 Official Contractor

A3.15.1 This term shall mean any organisation, firm, company, business, partnership, trust, contractor, supplier or person nominated or endorsed by the Organiser to provide services for Sponsors, Exhibitors, the Organiser, Official Suppliers, other Official Contractors, Participants or any other person at or in respect of the Event.

A3.16 Official Logistics Provider

A3.16.1 This term refers to the Official Logistics Provider appointed by the Organiser as the preferred freight forwarding agents for the Event, and shall include all sub contractors, employees, servants and agents of the Official Logistics Provider

A3.17 Official Merchandising Contractor

A3.17.1 This term refers to the Official Merchandising Contractor (or Contractors) appointed by the Organiser to undertake, manage and co ordinate the sale of merchandise associated with the Event, and shall include all sub contractors, employees, servants and agents of the Official Merchandising Contractor (or Contractors).

A3.18 Official On-Site Handling Contractor

A3.18.1 This term refers to the Official On Site Handling Contractor appointed by the Organiser as the exclusive on site handling agent for the Event, and shall include all sub contractors, employees, servants and agents of the Official On Site Handling Contractor.

A3.19 Official Shell Scheme Contractor

A3.19.1 This term refers to the Official Shell Scheme Contractor (or Contractors) appointed by the Organiser to supply, install or erect shell scheme display stands at the Exhibition, together with all sub-contractors, employees, servants and agents of the Official Shell Scheme Contractor (or Contractors).

A3.20 Official Supplier

A3.20.1 This term shall mean any organisation, firm, company, business, partnership, trust, contractor, supplier or person nominated or endorsed by the Organiser to provide services for Sponsors, Exhibitors, the Organiser, Official Contractors, other Official Suppliers, Participants or any other person at or in respect of the Event.

A3.21 Organiser

A3.21.1 This term shall mean Maritime Australia Limited (ABN 31 091 148 837), its successors and assigns.

A3.22 Participants

A3.22.1 This term shall mean those persons and entities who are involved in the Event other than the Organiser.



A3.23 Personnel

- A3.23.1 In reference to the Organiser, and the Organiser's Related Bodies Corporate, this term shall mean the members, directors, officials, officers, staff, employees, consultants and volunteers of the Organiser or the Organiser's Related Bodies Corporate.
- A3.23.2 In reference to Participants (other than the Organiser or the Organiser's Related Bodies Corporate), this term shall mean the Participant's members, directors, officers, officials, servants, employees, volunteers and agents and any person who participates in, or performs work or carries out duties associated with, the Event.

A3.24 Preferred Stand-Building Contractors

- A3.24.1 This term refers to the several Stand Building Contractors recommended by the Organiser as the preferred Stand Building Contractors for Exhibitors at the Pacific 2010 International Maritime Exposition, and shall include all sub contractors, employees, servants and agents of such Stand Building Contractors.

A3.25 Prices

- A3.25.1 All prices, charges and other monetary amounts referred to in these Regulations, unless otherwise specifically stated, are in Australian dollars (\$AUD) and are inclusive of the Goods and Services Tax (GST).

A3.26 Regulations

- A3.26.1 This term is applied to all requirements, instructions, orders and procedures laid down by the Organiser for the conduct of the Event and to any additions or amendments thereto as may be deemed appropriate, in their absolute discretion, by the Organiser.

A3.27 Related Bodies Corporate

- A3.27.1 This term has the meaning provided in s50 of the Corporations Act 2001 (Cth) and, in connection with the Organiser, shall include Aerospace Maritime and Defence Foundation of Australia Limited (ABN 97 003 774 838) and Aerospace Australia Limited (ABN 63 091 147 787).

A3.28 Sponsors

- A3.28.1 This term shall mean such entities as may be appointed by the Organiser as major, naming, presenting or other Sponsors of the Event.

A3.29 Supplier

- A3.29.1 This term shall mean the companies, associations, organisations, firms, businesses, partnerships, trusts and persons engaged or appointed by the Organiser to carry out work, provide other services or supply goods or equipment to, for or on behalf of, the Organiser at or in connection with the Event.

A3.30 Tax Invoice

- A3.30.1 This term shall have the meaning ascribed to it by the GST Law.

A3.31 Times

- A3.31.1 All times referred to in these Regulations, unless otherwise specifically stated, are local (Sydney, Australia).

A3.32 Venue

- A3.32.1 This term shall mean the Event Site.

A3.33 Interpretation

- A3.33.1 Except to the extent that such interpretation is excluded by or repugnant to the context or unless the contrary intention appears, in these Regulations:-
words denoting the singular include the plural and vice versa;

a reference to any instrument (such as a deed, agreement, statutory act or regulation, or document) is to that instrument (or, if required by the context, to a part of it) as amended, notated, substituted or supplemented at any time and from time to time;

a reference to any Government authority includes its successors;

words importing any gender shall include each other gender and the neuter;

when two or more persons and/or corporations are joint Exhibitors or Participants, the provisions and requirements of these Regulations shall bind them jointly and each of them severally.

- A3.33.2 These Regulations shall be interpreted in accordance with the laws of the State of New South Wales and the laws of the Commonwealth of Australia applying in the State of New South Wales.



A4.2 DIRECTORY OF OVERSEAS MARKETING REPRESENTATIVES

USA

Mr Thomas Kallman
KALLMAN WORLDWIDE INC
4 North St, Suite 800, Waldwick NJ 07463-1842 USA
TEL +1 201 251 2600 ext 118, FAX +1 201 251 2760
MOB (201) 891 7177
Email: tk@kallman.com

United Kingdom

Mr Peter Terrill
PETER TERRILL & ASSOCIATES
PO Box 7, Littlebourne, Canterbury
KENT CT3 1YX, ENGLAND
TEL +44 1227 728 243 FAX +44 1227 728 243
MOB. (0)7887 635 903
Email: pterrill@pt-associates.demon.co.uk

Germany

Mr Kristian Schischke
ECM EXPO & CONFERENCE MANAGEMENT GmbH
Hannoversche Strasse 2, 10115 BERLIN
TEL +49 30 6178 4340, FAX +49 30 6178 4349
Mobile: +49 172 604 8321 / +61 414 399 634
Email: ks@ecm-berlin.de also office@ecm-berlin.de

Norway

Mr Rune O. Methi
Global Branding
Saetre Terrasse 16, N-1389 Heggedal, Norway
TEL +47 97 42 31 97, FAX +47 67 41 12 58
Email: rune@globalbranding.no

A4.3 DIRECTORY OF OFFICIAL SUPPLIERS AND SERVICES

Preferred Stand Designers and Builders

Van den Berg Design Team Pty Ltd

Mr Jan Van den Berg
Level 10, 162 Goulbourn Street
Surry Hills NSW 2010
Ph: +61 1300 33 0031
Email: jan@designteam.com.au

John Gibson Displays

Mr Bentleigh Gibson
MELBOURNE:
24 Longstaff Road
Bayswater, 3153 VIC
Ph: +61 3 9729 5300
Email: bentleigh@johngibsondisplays.com.au

SYDNEY:
24 Egerton Street
Silverwater, 2128 NSW
Ph: +61 (0) 402 136 716

Concept Craft Pty Ltd

Mr Rob Berger
1-5 Fisher Street
Silverwater N.S.W 2128
Ph: +61 2 9748 8328
Mobile: +61 (0) 418 221 929
Email: rob@conceptcraft.com.au

Mr Rob Cook

Ph: +61 2 9748 8328
Mobile: +61 (0) 418 231 671
Email: cookie@conceptcraft.com.au

Pico Australia

Mr. Anthony Tan
Level 2, 19-23 Prospect St.,
Box Hill VIC 3128
Ph: +61 3 9897 3500
Email: anthony.tan@au.pico.com

Moreton Hire

Mr Christian McNally
Unit 7, 207 Young Street,
Waterloo NSW 2017
Ph: +61 2 8394 8200
Mobile: 0417 791 276
Email: christian.mcnally@moreton.net.au

Planview Exhibitions and Displays

Ms Susie Ellam
22 Christensen Street
Cheltenham Victoria 3192
Ph: +61 3 9532 2343
Email: susie@planviewdisplays.com.au

icatchers Exhibitions and Displays

Mr Mike McMullan
PO Box 226 Brisbane Market
Queensland, 4106
Ph: +61 7 3277 6996
Mobile: +61 (0) 0438 899 248
Email: mike@icatchers.com.au

Image 3D

Ms Kim Watson
204 / 84 Alexander Street,
Crows Nest, NSW 2065
Ph: +61 2 9439 1444
Email: sales@image3d.com.au and /or Kim@image3d.com.au



Official Exhibition Shell Scheme & Panelling Supplier

Moreton Hire

Mr Brad Booth
 PO Box 6208
 Alexandria NSW 2015
 Ph: +61 2 8394 8200
 Mobile: +61 423 609 513
 Fax: +61 2 9698 6965
 Email: brad.booth@moreton.net.au
 Website: www.moreton.net.au

Official Suppliers Furniture and Nursery Plants and Associated Decorative Items

Morgan Expo-Hire

Ms Jacqui Cullinane
 PO Box 657
 Lewisham NSW 2049
 Ph: 1300 66 84 66 (+612 9564 5444)
 Fax: 1300 66 94 66 (+612 9560 0124)
 Email: info@morganexpo.com.au
 Website: www.morganexpo.com.au

Moreton Hire

Mr Brad Booth
 PO Box 6208
 Alexandria NSW 2015
 Ph: +61 2 8394 8200
 Mobile: +61 423 609 513
 Fax: +61 2 9698 6965
 Email: brad.booth@moreton.net.au
 Website: www.moreton.net.au

Official Accommodation & Travel Supplier

The Lido Group

Exhibitions Team
 PO Box 906
 ROZELLE NSW 2039
 Ph: (Aust) 1800 817 339
 Ph: (Intnl) +61 2 8585 0888
 Fax: +61 2 8585 0802
 Email: exhibitions@lido.com.au

Audio Visual Equipment, Office Equipment & Computer Equipment Supplier

Durham Audio Visual Hire

Mr. Paul Webber
 65 Haig Street
 SOUTHBANK VIC 3006
 Telephone: +61 3 9690 2288
 Fax: +61 3 9696 4251
 Mobile: 0448 986 326
 Email: paul@durhamav.com.au



Official Electrical Contractor

Exhibition Display Lighting

Mr Ross Donald
 2/29 Barry Street
 Bayswater VIC 3153
 Ph: +61 3 9729 5053
 Fax: +61 3 9729 5098
 Email: info@edlighting.com.au

Security Supplier

Sydney Convention & Exhibition Centre

Mr. Johnny Naofal
 Darling Drive Darling Harbour
 Locked Bag 14 Pyrmont
 NSW 2009 Australia
 Ph: +61 2 9282 5002
 Fax: +61 2 9288 6402
 Email: jnaofal@scec.com.au

Official Rigging Supplier

Tri-Point Rigging Services Pty Ltd

Ms Abi Cardell
 3 Hale Street, Botany NSW 2019
 PO BOX 131, Botany NSW 1455
 Ph: +61 2 9666 4642
 Fax: +61 2 9666 4673
 Mobile: 0408 331 565
 Email: abi@tripointrigging.com

Official Logistics Supplier

Schenker Australia Pty Ltd

72-80 Bourke Road
 ALEXANDRIA NSW 2015
 Mr Jens Grovermann
 Ph: +61 2 9333-0374
 Fax: +61 2 9333 0470
 Email: jens.grovermann@dbschenker.com

Ms Nicole Peters
 Ph: +61 2 9333 0427
 Email: Nicole.peters@dbschenker.com

Trade Directory Supplier

Business Communications Group (Busicom)

Ms Mimi Mekdarasouk
 PO Box 250
 Mawson ACT 2607
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Trade Registration Supplier

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Venue (Sydney Convention & Exhibition Centre)

Events Manager

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